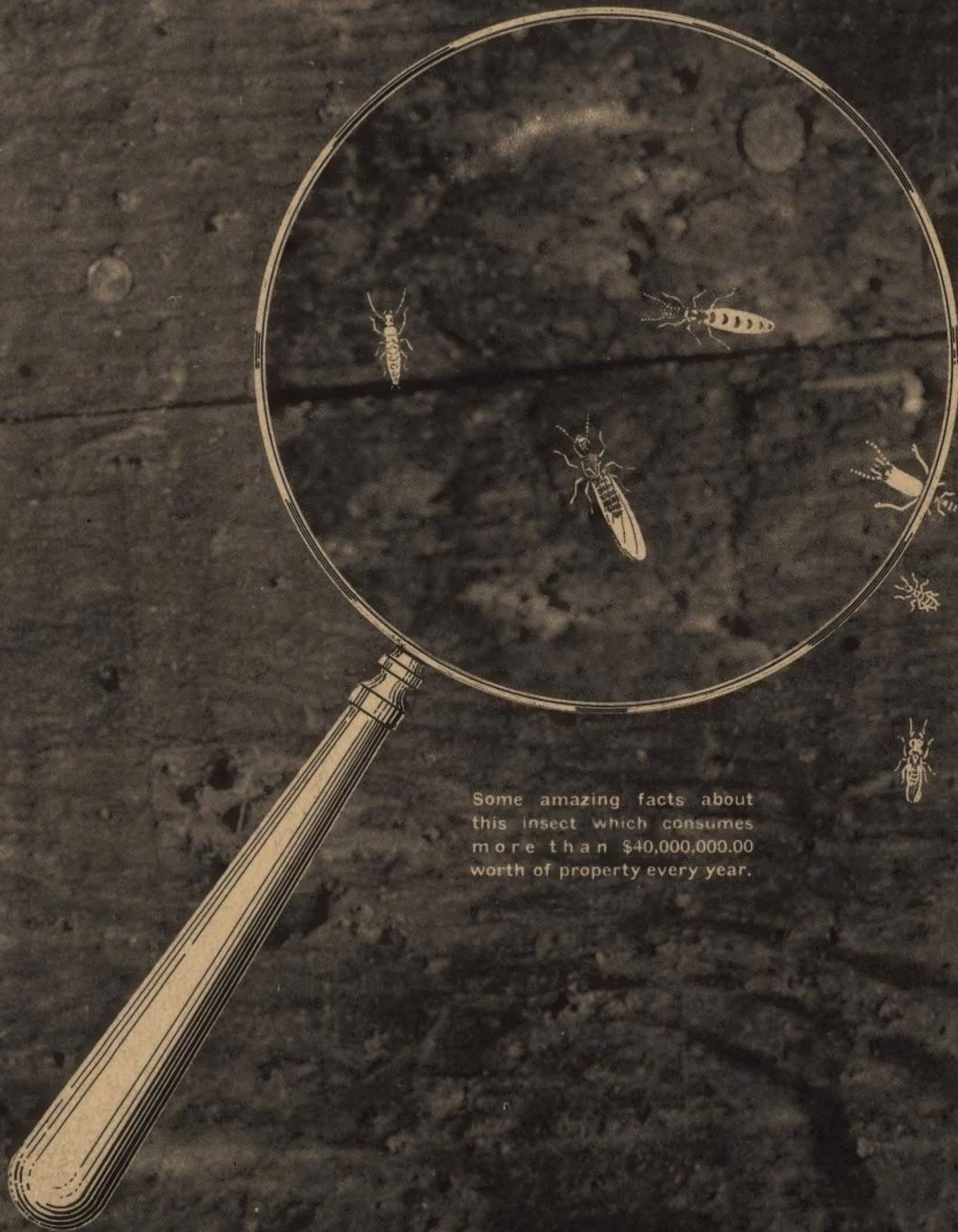


# TERMITES



Some amazing facts about  
this insect which consumes  
more than \$40,000,000.00  
worth of property every year.

1943

**ACME CONTRACTING COMPANY**  
SAINT LOUIS, MISSOURI



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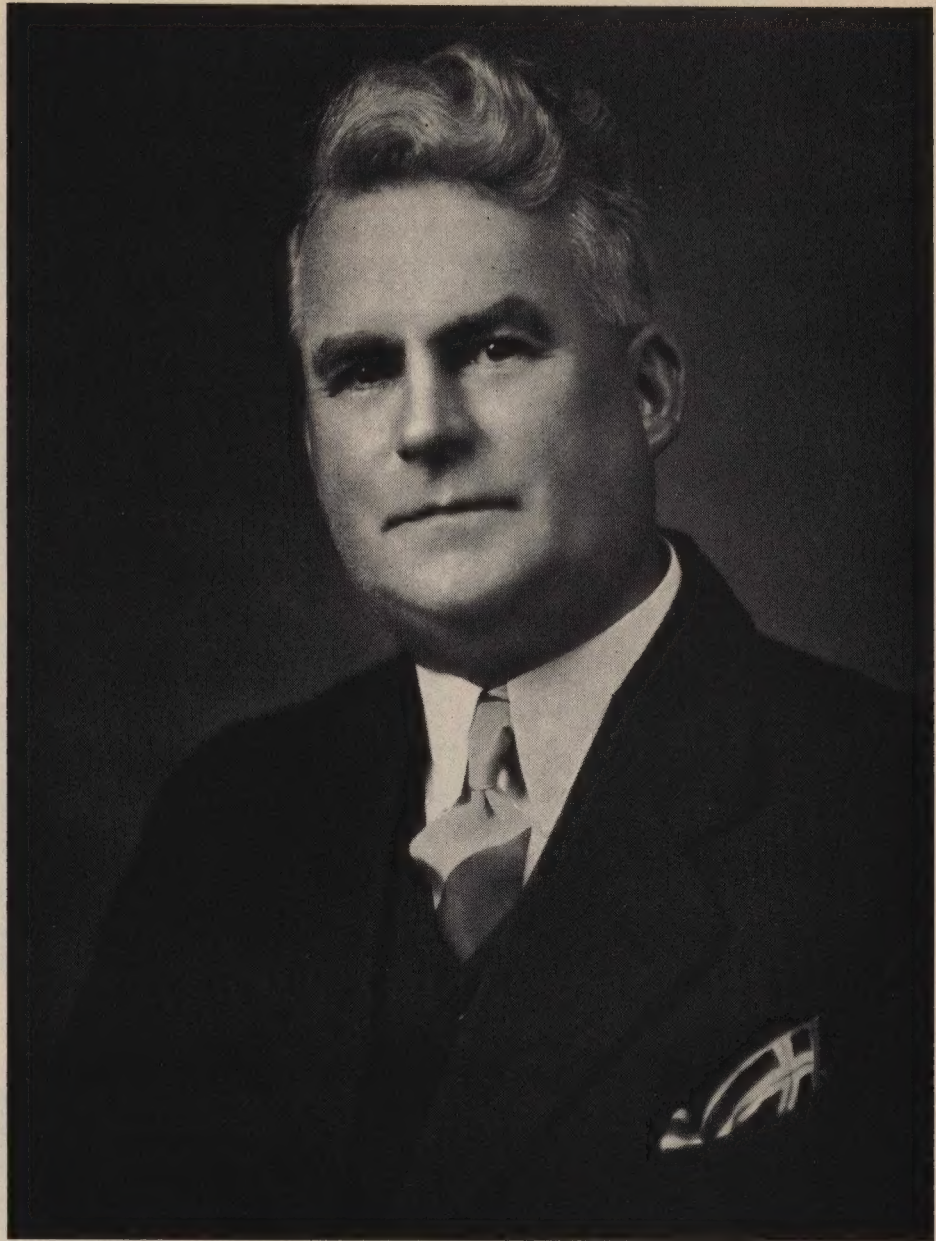
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## FOREWARD

The Acme Contracting Company takes this opportunity of thanking our many patrons and friends who have helped make our business one of the most successful of its kind in the City of St. Louis. Your continued loyalty and telling your friends about us, also your splendid recommendations have put our business where it is today and we are grateful. We do not believe in cheap or competitive workmanship. Nor do we attempt to cut corners to get jobs. We only have quality workmanship to sell at a fair and reasonable price and endeavor to make new friends on every job, and by the evidence available I think we are accomplishing this.

Sincerely,

*James C. Walker*  
President



**W**HERE do termites come from? What useful purpose do they serve? Why are they eating up American homes? What can be done to keep them under control? Is there any way of making a building termite proof? Are the available chemicals for their destruction dependable? How long will a building remain termite proof after treatment? Why just a five year guarantee? Why not a ten year, or fifteen year, or even twenty year guarantee? These are some of the questions to which you will find the answers in the following pages:

Medical science tells us today that the smart thing to do in order not to get smallpox is to

vaccinate and to avoid typhoid fever inoculate. They also inform us that to guard against diphtheria we should take a shot of serum and the question immediately arises, why not insulate your property against termites, especially when it is an established fact beyond any shadow of a doubt that termites do forty million dollars worth of damage each year and you may be the next victim.

Do you contemplate building a new home? Why not have your architect insert a clause in the specifications, "This building to be termite proofed during course of construction by the Acme Contracting Company (Termite control Division). (Average Cost of a medium price home, \$150.00 to \$300.00)"

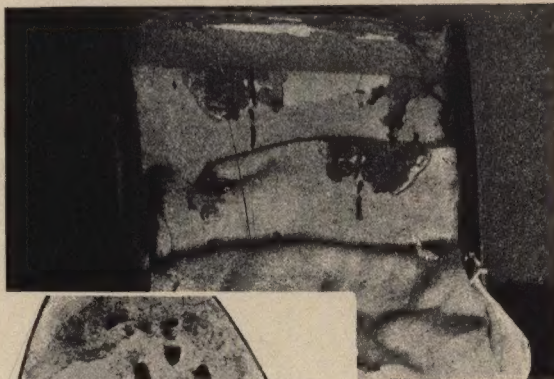


Where the Termite is "Monarch of all he Surveys"  
Continual neglect and trying to get by cheaply will cause conditions like these.  
You can't afford to take chances with THE TERMITE.

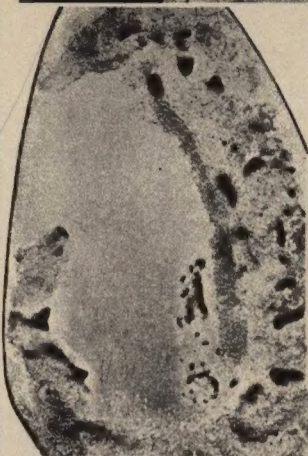




The rapacious appetite is evidenced by these unusual photographs of books, shoes, shot gun shells, automobile battery, underwear in a dry goods store, rifles in a case and the ends of floor joists.



Box of underwear in dry goods store.

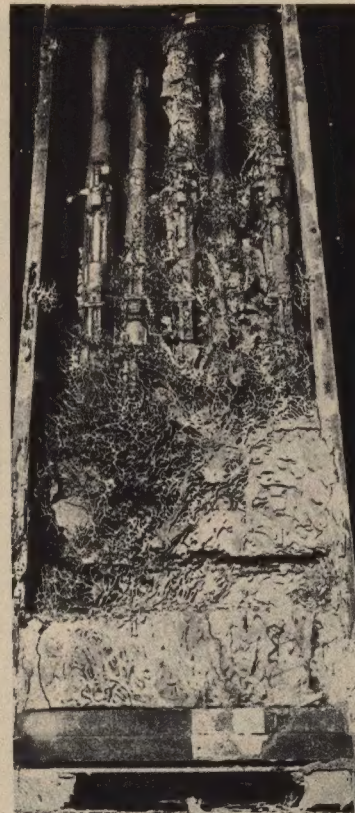


Cells in auto battery.

← Sole of man's shoe



Shot gun shells in carton.



Shot guns in case.

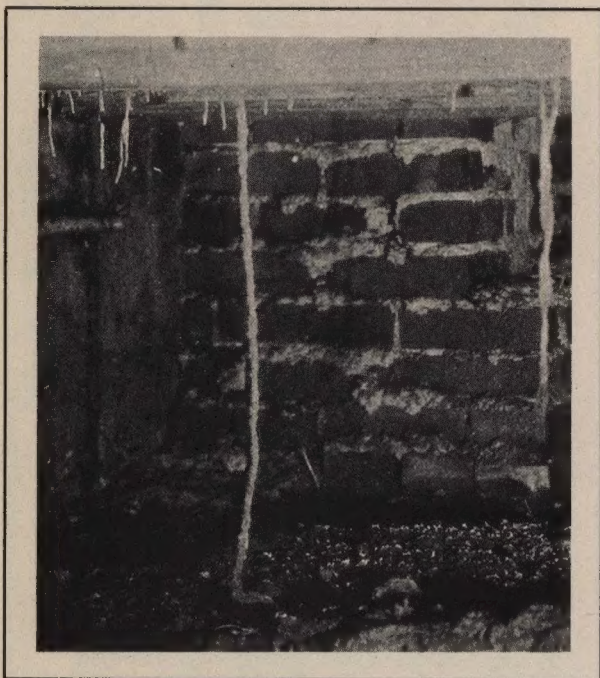


Books from a bookshelf.



Floor joists of 1st floor.



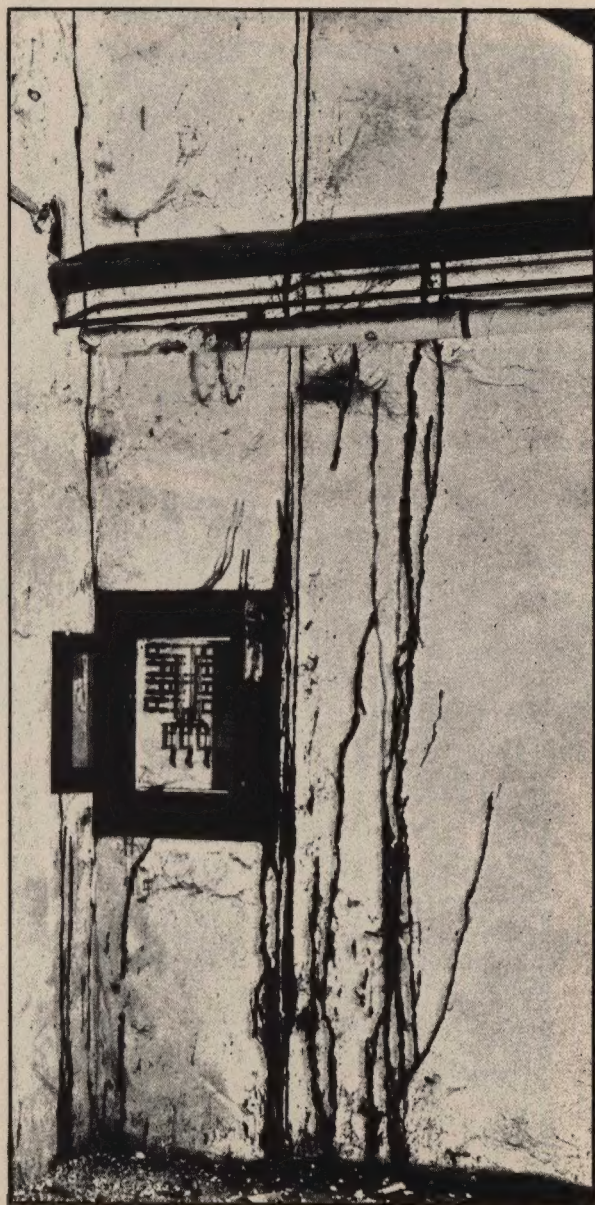


Hanging shelter tubes made from wood to earth by native subterranean termites.

Termites, hungry for food will climb up concrete walls six feet, eight feet, and even ten feet from the ground and have been known to drop a tube suspended in the air as far down from the ceiling as four feet. In unexcavated basements they have been known to build a cactus or cauliflower-like mound of earth in the middle of the floors to reach the floor joists.

Study these pictures very closely, then take a flashlight and make a thorough examination of your own home for termite attack.

Pictures showing termite nests and the galleries and tunnels built by the termites out of clay and digested wood. When properly cured out it gets as hard as rock.



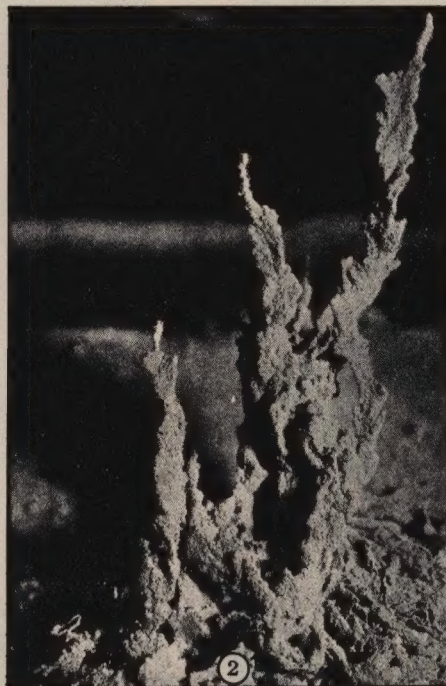


THE extraordinary appetite of the termite is something that has not been fully explained. For instance, they have been known to destroy books, children's underwear, shot gun shells, shirts, guns in a gun-case, the soles of shoes, and the cells out of an automobile battery. The writer of this article has in his possession cedar posts, red wood siding, creosoted lumber, pieces of celotex and fiber board, hardwood leg off of a table, and the metal covers of a book taken from a concrete vault with steel shelving and steel doors that were guaranteed by the building contractor to be termite proof, fireproof, and burglar proof.

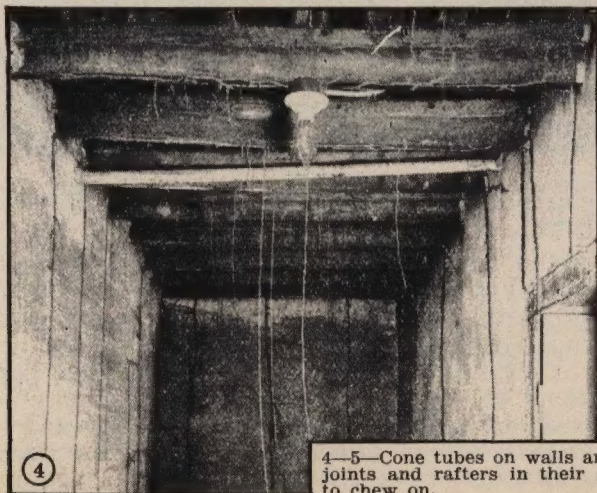
As time rolls on evidence continues to pile up against the ravages and destruction of ter-

mites and one just begins to wonder what is termite proof? The fact that a piece of creosoted lumber after being only two years in service was attacked by termites explodes the idea that it is immune from termite attack.

Likewise the old belief that cedar posts are not attacked by termites is clearly proved to be a fallacy by evidence in the writer's possession, namely: four pieces of cedar posts taken from different locations that are almost completely destroyed by termites. To cap the climax, whoever would think termites would drink liquor and become gloriously drunk. Strange as it may seem, this actually happened in California where a wealthy gentleman had some very choice liquor stored away in his vaults for



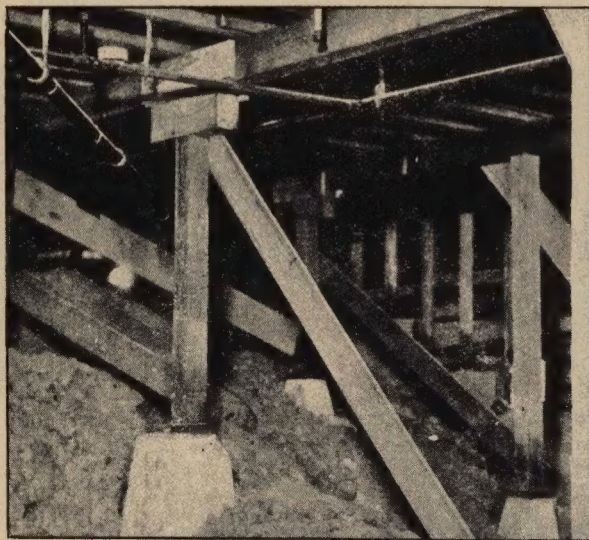
1-2-3—Various types of Termite Cactus or Cauliflower from the basement floor built up by these insects in their effort to reach new sources of food supply (wood).



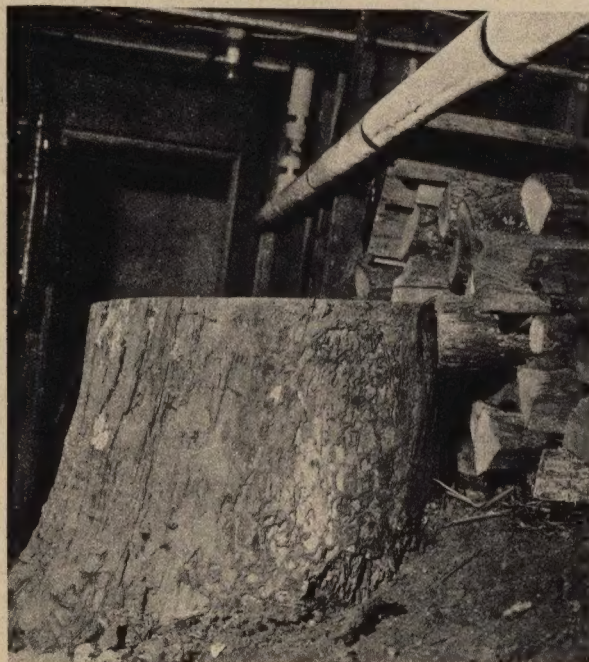
4-5—Cone tubes on walls and suspended from termite destroyed joints and rafters in their search for moisture and more wood to chew on.



aging purposes. The bottles of liquor were carefully labeled and corked and stored away on specially constructed shelving in a concrete vault with a steel door which was securely locked. Several years later while entertaining some specially invited guests he decided to give them a treat with some of his choice liquor. Accompanying his butler to the wine-vault, he knocked the cob-webs off the lock and opened the door that had been shut for years. To his horror and amazement he discovered that termites had entered the vault through a honeycomb in the concrete. They had destroyed the wood on the shelving and the weight of the bottles had caused it to collapse. All that he



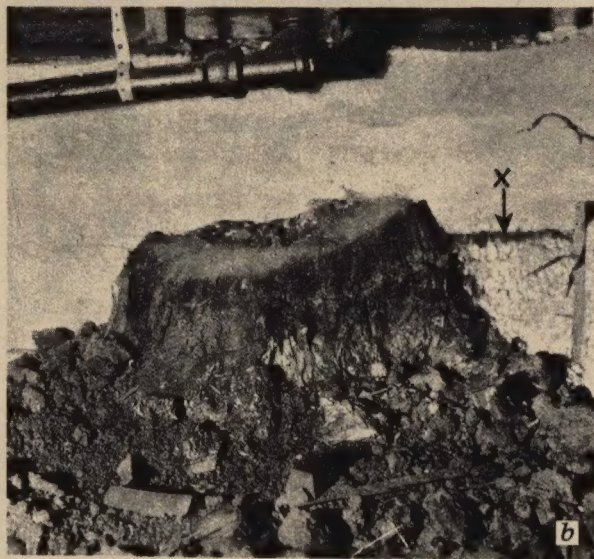
This type of construction is wholly wrong and ideal for termites. Note the wood posts almost half buried in dirt. The writer had just such a job in St. Louis which cost the property owners several thousand dollars to correct.



Another tree stump left under the apartment building.

had left was a pile of debris and broken glass. On the opposite corner where some choice champagne was stored, he saw a most amazing sight. The termites had drilled two holes in the corks of some of the bottles, one for going in and one for coming out. They were busy going in one hole to get a drink of champagne and coming out of the other hole; they fell on the ground gloriously drunk. They had literally ruined his private stock of wine which he valued at several thousand dollars.

One particular job where the writer administered treatment, pieces of red wood siding, so long believed to be immune from termite attack, were discovered completely destroyed!



Some causes of termite attack. (a) Tree stump left under apartment building. (b) Foundation wall built over tree stump.

Old tree stumps, dead limbs of trees half buried in the ground, boardwalks around your property, and untreated fence posts are common sources of termite attack.

Debris and rubbish left in unexcavated portions of a basement are the surest way to attract termites. Your attention is directed to these pictures illustrating the danger from this source.



In a well-known book "Termite City" the following amazing facts are told about termites:

1. There are about 56 known species of termites in the United States.
2. There is an average of three million termites in each fully developed nest or colony. The termite queen, when she is a happy young bride, lays only four eggs a day until she has two dozen, then quits for twenty seven days until these two dozen are hatched. As she grows older and becomes a fully developed woman, the queen lays eggs at the rate of six a minute which add up to 360 an hour, 8,640 eggs a day, or the startling amount of 3,153,600 eggs a year. In fact she does but one thing, lay eggs, and lay them continuously. Some termite queens have been known to live to the extraordinary age of fifty years if not disturbed in their original colony.
3. Scientists are amazed at the engineering skill of termites and the attention they give to detail in constructing their colonies. For example it is conceded that they had the first air conditioning system ever known in the world and this was a hundred million years ago.
4. Before the age of man or the great mammals, hundreds of millions of years ago, the termite was in the world performing his very useful function of breaking down and reducing to dust and ashes such things as: decaying vegetation, fallen trees, dead tree stumps and other vegetable growth that was in the world at that time.
5. Believe it or not, the termite is not an ant (as is commonly supposed) but is a direct descendent from the cockroach.
6. In the swarming season it has been estimated by authorities on the subject that not less than from 5,000 to 8,000 termites swarm at one time from one colony. They do not generally swarm until the second or third year. Consequently when you hear someone talking about termites swarming it is a pretty safe bet they have had them at least two years. There are no sick or lazy termites. There are no bread lines or relief stations in a termite colony. When a worker gets to the point where he is beyond the age of usefulness, he is immediately eaten or destroyed by the other members of the colony.

Ever since the beginning of civilization man has been at his wits end to combat this enemy and keep them out of his home.

Chemicals of every description have been experimented with to make lumber termite proof, but it has only been in the last thirty

years that scientists and entomologists have really began to concentrate on the finding of a permanent remedy. About ten years ago a intensive campaign to educate the public against the termite evil was instituted and it has been carried on ever since by the United States Government.

When people became termite conscious and found out that termites were destroying their homes, a new field of operations was opened for contractors. Many of them without any previous knowledge or education put out cards and advertising, in which they claimed to be experienced termite control operators. But their efforts, their chemicals, and their methods of extermination have been proven to be worse than useless. In such cases the unfortunate householder has discovered that he still has termites, and in most instances is unable to lay his hands on the unreliable contractor who promised him a guaranteed job. However, we are happy to say that some of the largest and most reputable chemical manufacturers have actually spent thousands upon thousands of dollars in research and laboratory tests of living specimens gathered from all quarters of the country. They have also taken lumber impregnated with every known chemical for which claims have been made as having a termite killing value and have buried them in testing plots scattered over the forty-eight states of the union.

From all of the data gathered from this intensive research and years of experimentation, and from careful study of the habits and peculiarities of the termite, and from a first hand knowledge of building construction a period of over twenty six years of practical experience, the Termite Control Division of the Acme Contracting Company has built up an organization which is second to none. Starting in a small way in the year 1928, we have forged ahead until in the year 1938, ten years later, we employ twenty-four skilled mechanics, and have among our equipment four pressure tanks of the most up-to-date type, two large trucks, and several thousands of dollars worth of scientific tools to combat the termite and make buildings termite proof.

Dr. Von Schenk, one of the greatest authorities on termites, recently ran some very exhaustive tests at Florissant, Missouri. A well-known St. Louis chemical company also made extensive laboratory experiments. In both of these tests it has been clearly demonstrated by their findings that chemicals with a chlorophenol base are positively the most practical and longest lasting of all termite poisons.

There were also exhaustive tests made on Borro Colorado Island, C. Z. Panama, where in the year 1931 pieces of lumber treated with every known chemical were buried in a termite infested area and left there for





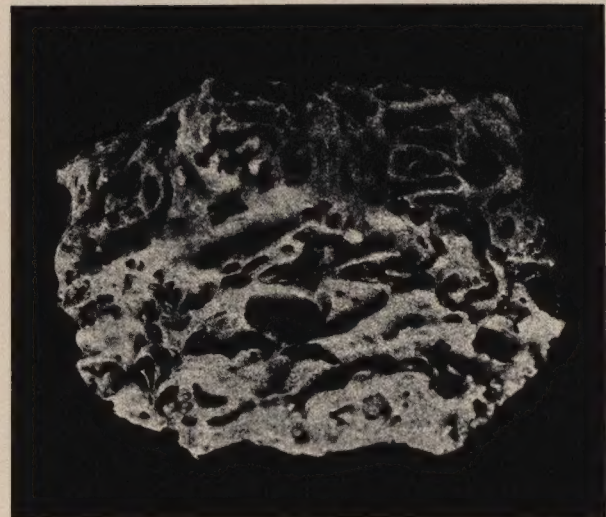
Pictures showing termite nests and the galleries and tunnels built by the termites out of clay and digested wood. When properly cured out it gets as hard as rock.

several years. The result of these tests are contained in a book known as "Termites and Termite Control" published by the University of California. Again it was clearly demonstrated that Chloro-Phenol and Carbolineum Oil, the basic substances used by the Termite Control Division of the Acme Contracting Company, produced the most permanent and lasting results. The specimens treated with these chemicals were in perfect condition when all of the others showed some signs of termite attack.

It is possible to chemically treat every single piece of lumber in any building and to so saturate it under high pressure that after the oils have evaporated the chemical content known as chloro-phenol remains indefinitely in the wood and can never be removed.

After lumber has been treated and structural alterations have been made, it is most important to chemically treat the soil underneath the basement floor and around the immediate exterior of the house. This is done by drilling holes into the ground underneath the basement floor, around the walls on the outside, underneath the concrete slabs such as are usually found on unexcavated porches, under sun rooms, garage floors, etc. and forcing specially prepared chemicals into the ground under high pressure.

Next comes the question of guarantees and we have often been asked "Why just a five year guarantee? Why not ten, fifteen or even a twenty year guarantee?" The answer to this question is that since it takes from one to three years for termites to sufficiently procreate to have a swarming, and because the human element of error is always present in fighting the most cunning of all insects, some



infested places may be overlooked and a few termites may escape destruction. Obviously if these happen to be the right kind, they will immediately set up a new home and start another colony. But if nothing happens within three years, it is reasonably certain that all termites on the premises have been completely exterminated. But to fully protect our customers we guarantee our jobs for five years.

Nothing is ever left to chance by the ACME Company. Every detail is carefully worked out, all necessary structural adjustments are made, all ground contacts are broken, all soil is thoroughly and completely saturated. Unexcavated portions of the building are cleaned out and where it is not possible nor practical to remove timbers with ground contact, complete saturation with C. A. wood preserver (Carbolineum Oil) is given. At a recent conference of outstanding Termite Control Authorities it was conceded that soil treatment is just as important as wood treatment and both must go together.



# The Rogues Gallery of the Termite Family



THE QUEEN



THE WORKER



THE SOLDIER



SUPPLEMENTARY  
QUEEN



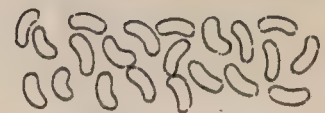
THE SWARMER



THE KING

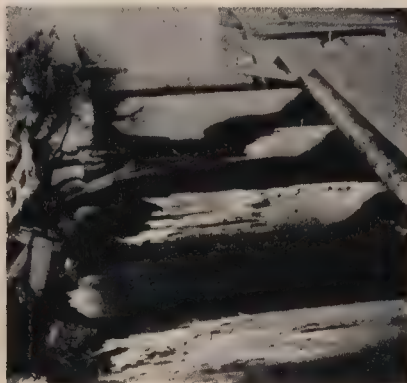


THE SWARMER AND HIS MATE  
(Note the Wing Stubs)



TERMITE EGGS

## EVIDENCE







Pictures of the famous testing plots maintained by United States Government and Prominent Entomologists for the purpose of accumulating data and scientific information on how the termite works and finding the most effective efforts of combating them.



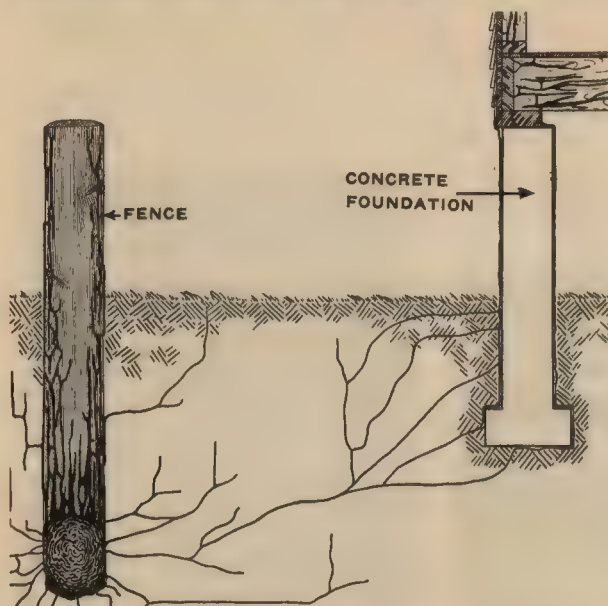
A few of the many wood specimens exposed to termites. Photographs of the test plots on Barro Colorado Island, Canal Zone, Panama.



Earth-like shelter tubes of a native subterranean termite run straight from the earth over a wall to wood.



Shelter tubes of our common eastern subterranean termite leading from a door frame towards the floor above.



Untreated fence post too close to the house.



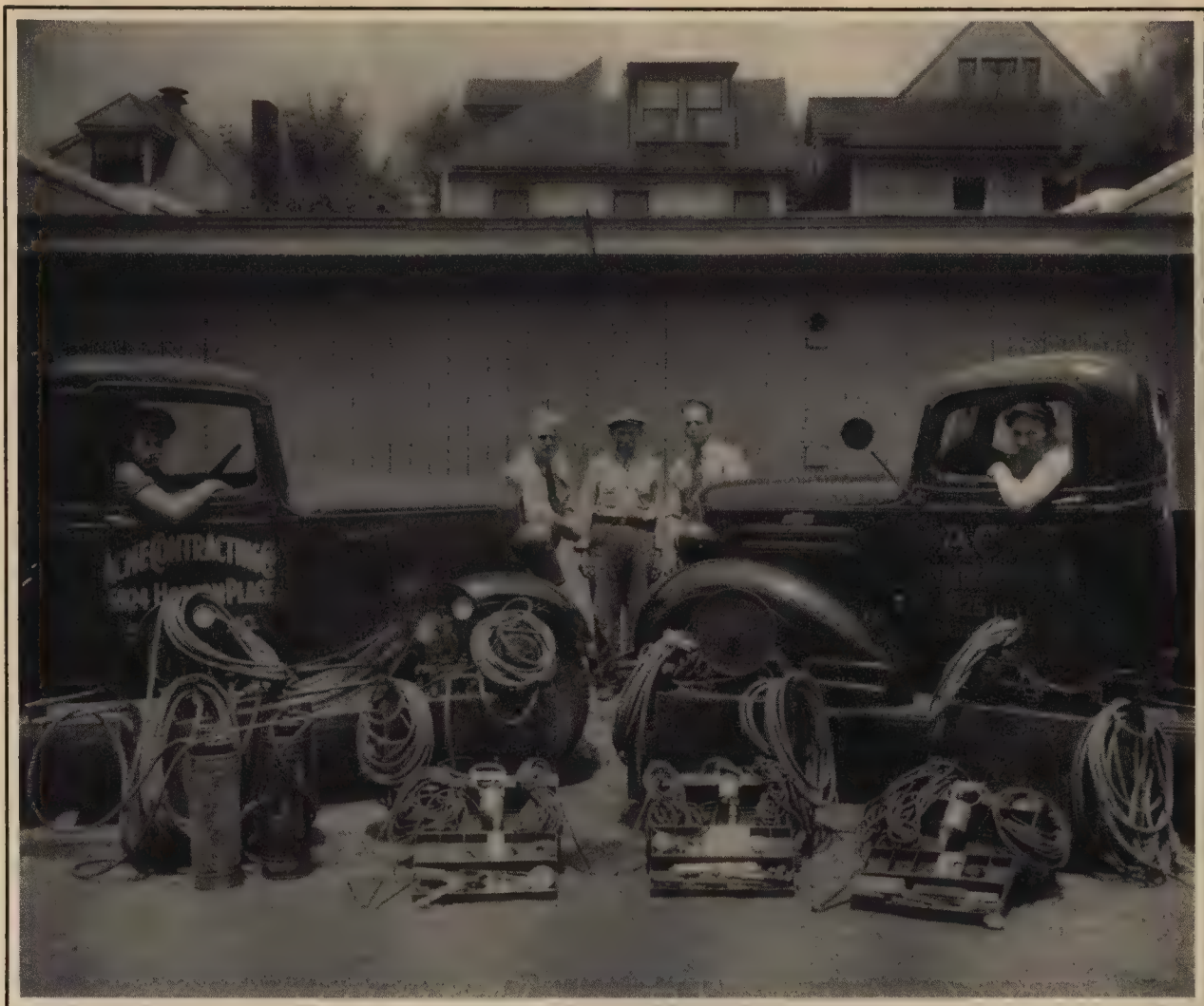
Typical back yard construction fence, power and telephone line, board walk, tree stump, wood shed and rear porch all attacked by termites.

The necessity for reliable soil treatment is clearly demonstrated in these sketches.

Have you ever seen anything like this on the basement wall or on the wallpaper of your living room, especially above a door jamb or around the window? If you have, then you have termites.



**THUMBNAIL REVIEW OF THE ORIGIN AND PROGRESS OF THE TERMITE  
CONTROL DIVISION OF THE ACME CONTRACTING COMPANY**



Your attention is directed to the accompanying photograph which pictures an investment of nearly four thousand dollars in the very latest type of equipment which is required to successfully combat the termite evil.

Starting in a small way in the year 1928 with two workmen and a small amateur set, we have gradually built up our organization until in the year 1938, we employ twenty-four workmen, and have two trucks and four pressure tanks. Although we have no high pres-

sure salesmen, or radio broadcasting, yet we are doing from six to eight buildings a week on an average during the height of the termite season which usually lasts from early in April until the beginning of June.

In the off months we have never less than three or four contracts a week. Surely this evidence speaks for itself. Most of this business comes from satisfied customers recommending us to their friends.

**OUR SLOGAN IS:**

**WHEN IT IS DONE BETTER  
ACME WILL DO IT  
WHEN BETTER AND MORE  
SCIENTIFIC MACHINERY IS INVENTED  
ACME WILL BUY IT**

Cheap tools and cheap machinery only produce cheap undependable results.

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**NO PUBLICITY OR BROADCASTING TO THE  
NEIGHBORHOOD THAT YOU HAVE TERMITES**



The manner in which the mechanics approach a job where termite proofing work has to be done is always important. There is nothing more disturbing than to see a poorly equipped outfit attempt to do a job where thoroughness is absolutely essential. Our equipment is always kept right-up-to-the minute. No obsolete machinery or antiquated model trucks are kept in our service. We make the boast that we have the latest and most up-to-date scientific equipment for combating the termite evil and, we always have enough covers and tarpaulins to protect your furniture

and valuables. Our slogan is "When it is done better, Acme will do it. When more up-to-date machinery is invented, Acme will buy it."

Two highly trained mechanics and a laborer are assigned to each job. The mechanics in turn are furnished with a box of the latest tools and equipment. Every Friday evening these tools are called in and carefully checked over, replacements are made, chisels and points are sharpened or sent to the blacksmith's shop for repair. On Monday morning when our workmen return to their jobs all of their tools are in first class condition.

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## THE STORY BEHIND THE PRESSURE TREATMENT AND CHEMICAL TREATMENT OF THE GROUND



This picture shows a twenty-five gallon capacity tank on which is mounted a  $\frac{1}{2}$  H. P. motor and a high pressure pumping device. This tank has two hose connections and fittings attached for ground treatment. It was designed especially for the work of termite proofing because to successfully do the job it is very important to get the pump as close to the point of contact as possible in order to maintain the correct pressure.

During the course of some experiments that we conducted it was found that while it is true that a pump mounted on a truck in an alley or on a sidewalk can develop 800 lbs. pressure the hose has to be at least 200 ft. long in order

to get over obstructions and reach the place to be treated. Under pressure the rubber hose expands and swells up with the result that when the chemical reaches the end of the hose from which it is applied the pressure is cut down from the original 800 to 200 lbs. or less. (actual gauge reading 120).

We also discovered in our work that more than 300 lbs. had a tendency to crack or split the wood and that less than 300 lbs. was scarcely enough to get by, so to get the pressure just right at the point of contact we had this machine constructed with hose lines not over forty feet long.



**A CAMERA CLOSE-UP ENABLING YOU TO HAVE A GOOD LOOK**



Since porch slabs resting on the ground and concrete slabs under sun porches have always presented a problem that requires careful study, your attention is directed to the long pipe attached to the end of the gun. This pipe is perforated with small holes spaced at intervals and it is placed in a hole previously drilled in the soil underneath the slab. In this manner we are able to get chemicals into places that otherwise could not be reached without the destruction of the concrete and successfully treat debris and other rubbish.

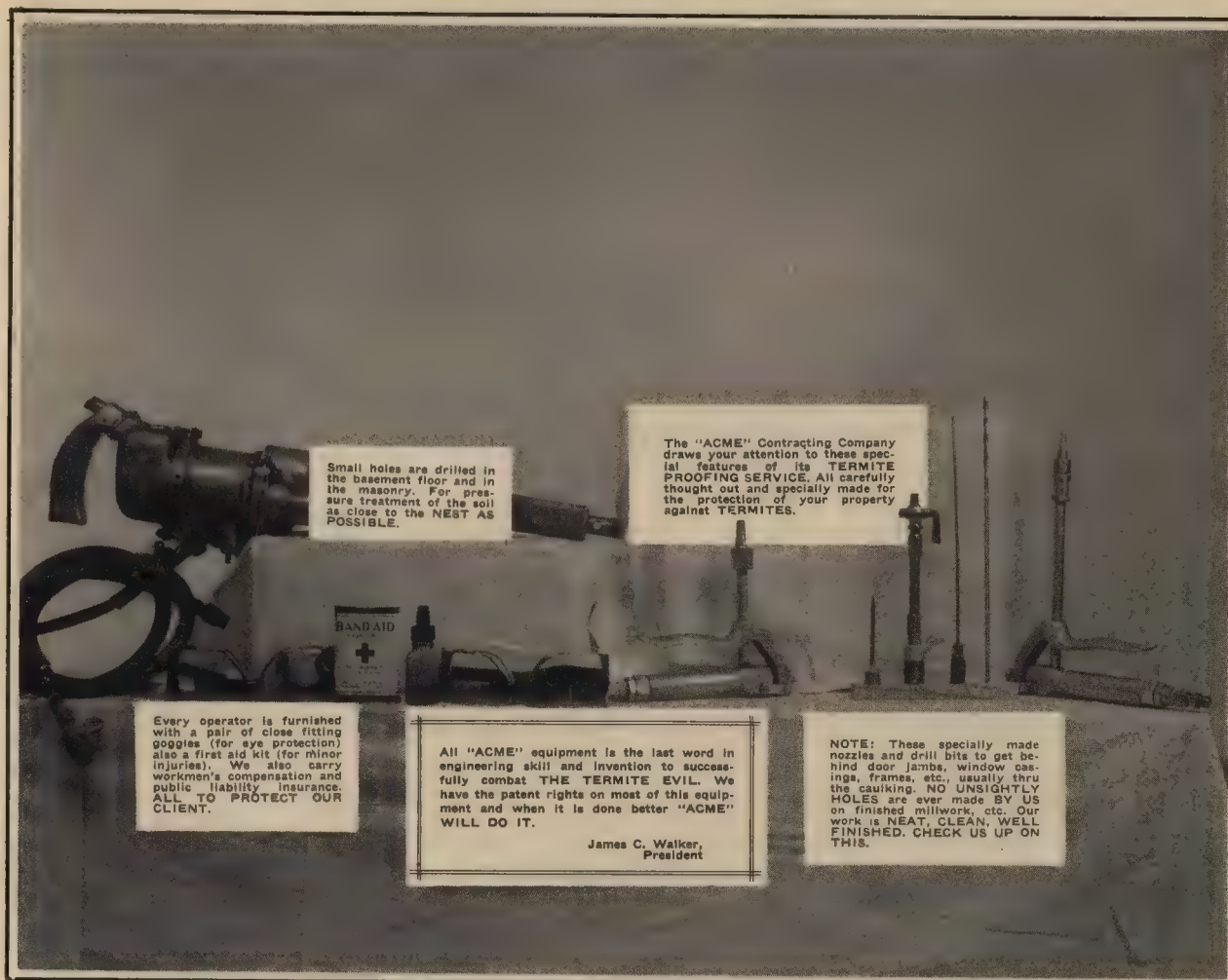
In the hand of the operator on the right side

you will notice a small gun which was especially manufactured by the Alemite Company for the high pressure impregnation of wood. Highly refined oil is used as a base to carry the chemicals into the lumber. After the oils have evaporated the chloro-phenol chemical deposit is left in the wood and stays there permanently, making the lumber forever termite proof. Because of its wood preserving value, C. A. wood preserver (Carbolineum Oil, which is a cold tar by-product) is always used on rough timbers in unexcavated places where appearance and odor is not an objection.

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**SAFETY AND PROTECTION AGAINST ACCIDENTS  
AND LAW SUITS IS ALSO IMPORTANT**



Every operator is furnished with a complete kit of tools of the latest and most up-to-date type. He also has in his kit a first aid bandage set for minor injuries, an eye dropper with specially prepared liquid in case of an unexpected injury to the eye, and a pair of close fitting goggles mounted in rubber to protect his eyes when using the liquids in close places. This equipment is very important to you because of the new clause in the Insurance Act

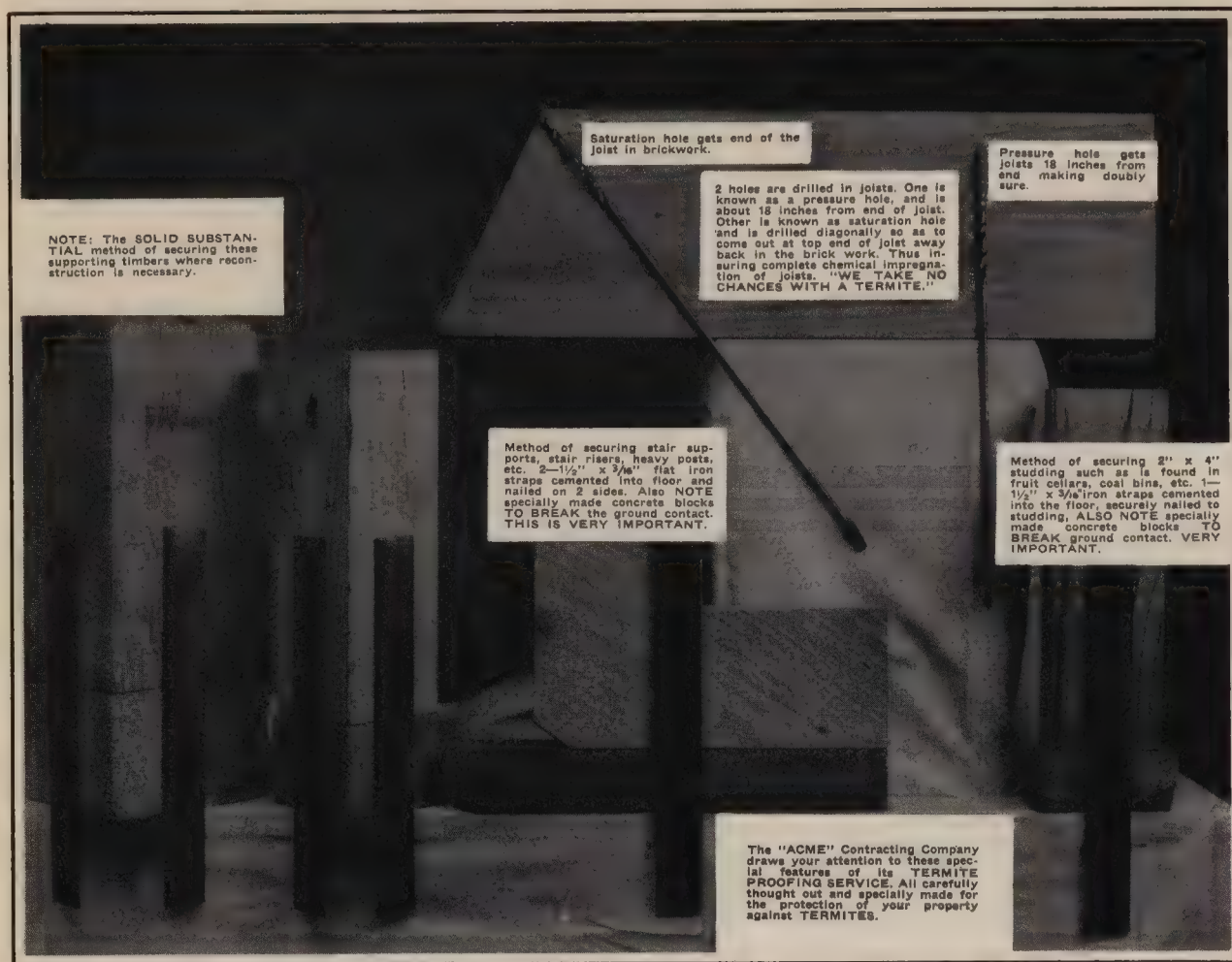
which calls for Occupational Disease Insurance.

Your attention is also directed to the specially constructed nozzles used for getting into out of the way places such as around front door jambs, behind door-trim, and other places that are awkward to get to.

A close-up of the electric hammer and pressure guns is shown which we believe is the latest and most efficient on the market today.



# **BASEMENT POSTS AND STAIR RISERS HAVE ALWAYS BEEN MAIN STREET AND BROADWAY TO MR. TERMITE WHEN HE ATTACKS YOUR HOME**



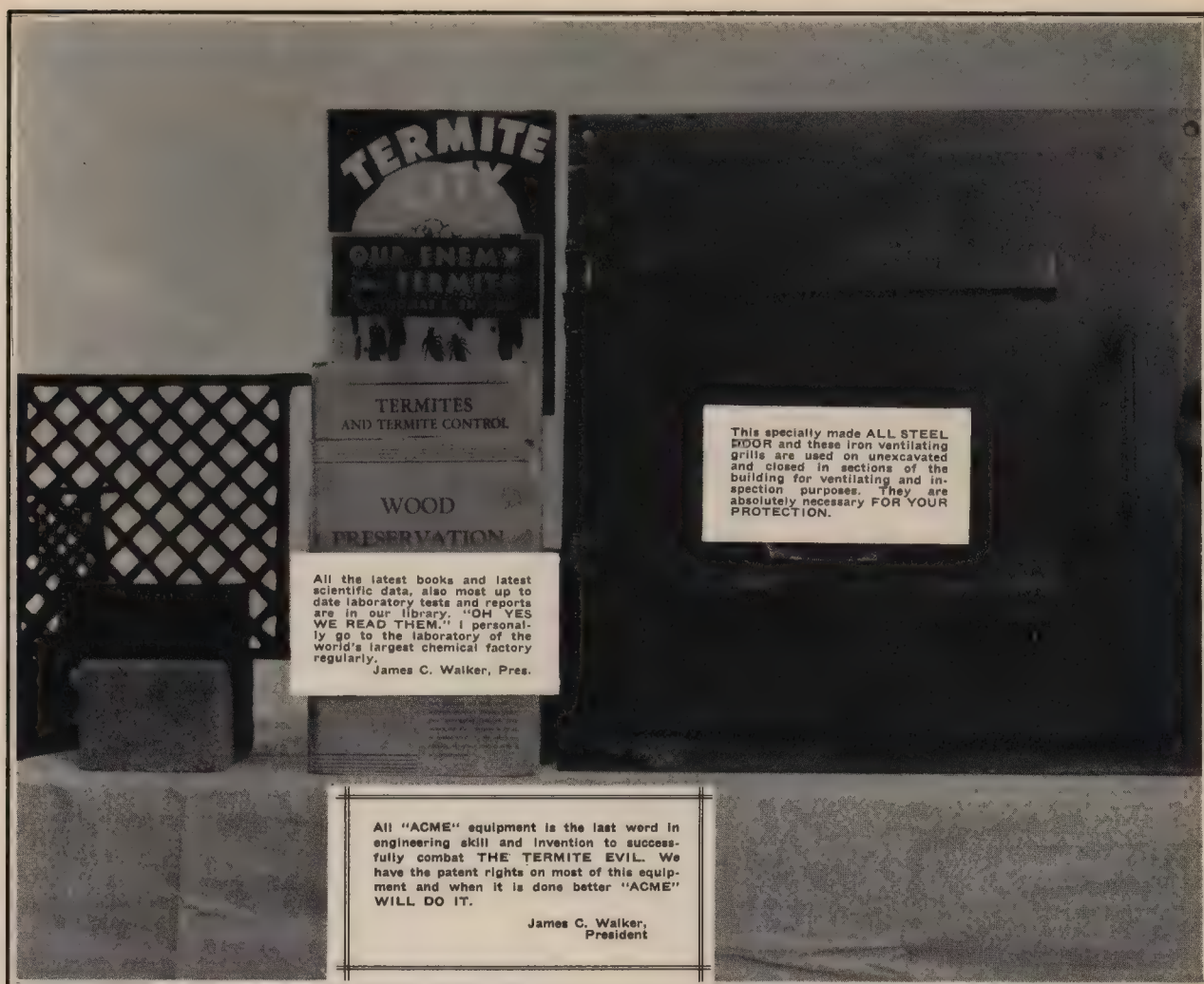
The next photograph should be especially interesting to people with a practical mind because it clearly illustrates just how we break all ground contacts in basement floors and the method we use in treating the joists that rest on basement foundations.

Specially manufactured concrete blocks are always used to support wood members in the basement. You will also note the two heavy iron straps which are securely fastened to one of the posts and the bottom of the stair riser and set in the ground about three inches. In this manner all ground contact is broken and a neat and workmanlike job is assured. As this

is very important it is work that should not be entrusted to amateurs.

You will notice too that our method of chemically treating the joists is thorough and complete. Two holes are drilled in every joist. One is known as a pressure hole and is usually about 18" from the end and does not go all the way through. The other one is known as a saturation hole. The object of this hole is to get to the end of the joist that is away back in the brickwork and eliminate any possible chance of a termite escaping or having a point of entry into the lumber again.





A thorough and complete termite proofing job calls for other structural improvements.

It is often found that rubbish and debris left in unexcavated portions of the property is the start of the termite trouble. In order to correct this condition it is necessary to cut a hole in the masonry wall so as to get at the trouble and remove any debris and rubbish. To inspect this work later it is sometimes necessary to install an iron inspection door like the one in the next photograph. It is also sometimes necessary to install two iron grills for ventilation. These are very important factors and go a long way towards correcting the termite trouble.

It is very important too that the termite proofing contractor have in his library all the latest and most scientific data on termite research and investigation. Some of these books, seen in the photograph, are written by the most outstanding entomologists in America today. OH YES!—we read them.

Someone said knowledge was wisdom and all of our mechanics are required to read up all

the latest available data on termites. We also use the Applied Mechanics of Building Construction and sound common sense when going after the pest. His habits are studied and his little peculiarities carefully watched. The result is we have located and destroyed many queens and whole colonies at a time.

*Ask to see our talking and singing picture show.*

Programs gladly and freely given at clubs, P. T. A. meetings, lodge gatherings, church societies, etc., no obligation. Thirty minutes of high class talking and singing entertainment and fifteen minutes educational pictures on termites.

Phone CABany 8703 for dates.

**ACME HAS WHAT IT TAKES.**





In this photograph are shown pieces of lumber attacked by termites. On the right hand side is shown the remains of three red cedar posts which, contrary to popular opinion, were destroyed by termites. To the extreme left can be seen a section of a door jamb, apparently in good condition on one side, but completely termite eaten on the other. On the bench are two sections of a termite nest or colony that was found in a building on Pernod Street, St. Louis, Missouri. Also a piece of red wood siding and the remains of a book are shown, proving that the termite has no respect for cedar, white pine, red wood, paper, shoes,

underwear, clothing or even liquor. But we do have to hand it to them for leaving the American flag alone. In front of the picture on the ground will be seen a picture frame in which was placed an American flag worked in needlepoint. The lady who worked this flag had it carefully framed and set it down in her basement until she got ready to clean house. When she went to get it, some time later, the frame was gone and the back of the picture shown in the illustration was completely eaten out, but strange as it may seem, the flag was not damaged at all.

#### ACME HAS WHAT IT TAKES

Knowledge of the life and habits of the termite. A practical first hand knowledge of building construction with 26 years actual working with tools and drawings. All the latest and most scientific data gathered from the 4 corners of the earth.



## WHAT IS THE RECORD OF OUR PAST PERFORMANCE?

Surely the following testimonials and letters tell their own story. Every one is written by a man whose word is above suspicion and who is highly respected in his community.

Have you a problem? Is your building infected? Are you contemplating a new home?

Do you want that care-free feeling of security that your place is termite proof? Why not have your architect insert a clause in the specifications that you want the place termite proofed while under construction by the Acme Company's method. It doesn't cost much and it is good for the life of the building.

### MONSANTO CHEMICAL COMPANY

St. Louis, Missouri

April 11, 1938

Mr. J. C. Walker  
Acme Contracting Company  
6625 Delmar Boulevard  
St. Louis, Missouri

Dear Mr. Walker:

Thank you very much for your verbal order of today for two 55-gallon drums of Permatol "A" Treating Solution and 70 pounds of Santobrite.

We are attaching our bulletin, "Permatol 'A' Treating Solution for the Preservation of Dry Lumber", which defines the composition of our product. We also attach "Safe Handling of Permatol 'A' Treating Solution" for your perusal.

The toxic ingredient of Permatol "A" Treating Solution (Pentachlorophenol) is proving effective in controlling termites. For example, a 1% solution of Pentachlorophenol in a volatile oil was applied as a pressure treatment to pine test specimens. These specimens were installed in testing plots in Louisiana over two years ago and, to date, show absolutely no signs of termite attack, whereas specimens not treated are riddled with termites.

Permatol "A" Treating Solution was applied with a brush to wood specimens, one half of each board receiving the treatment, and the other half being left untreated. After a year's exposure to termites in testing plots in Florida and Alabama, the treated portions show freedom from termite attack, whereas the untreated portions show heavy infestation.

We feel sure you will be pleased with your application of Permatol "A" Treating Solution and look forward to hearing from you regarding any questions which may come to your attention.

Yours very truly,

*E. C. Hyry*  
E. C. Hyry

ECH:MD  
encls



CHAUNCEY P. HEATH REAL-ESTATE CO.

818 Chestnut Street

REALTORS

GARFIELD (3164)  
(3165)  
(3166)



SALES — RENTS — LOANS — INSURANCE

.. Have it Appraised ..

SAINT LOUIS, MO.

May 19, 1938

Mr. James C. Walker, President  
Acme Contracting Company  
6625 Delmar Blvd.  
St. Louis, Missouri

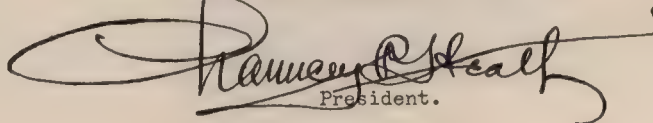
Dear Mr. Walker:

Answering your inquiry as to the approximate date of the first contract which we let to you for termite extermination, wish to advise as follows.

According to our records your first contract was on a house on Westmoreland Drive in April 1929. You not only successfully treated the house against termite infestation but you corrected the damage done by these pests. We are always ready and willing to give you a letter of recommendation on your work as it has always proven very satisfactory.

Very truly yours,

CHAUNCEY P. HEATH R. E. CO.

  
President.

CPH:MH

YEAR 1929 - NINE YEARS AGO





M. H. RODEMYER & COMPANY

INCORPORATED

REAL ESTATE

109 N. EIGHTH ST  
ST. LOUIS, MO.

May 26, 1938

Mr. James C. Walker, President  
Acme Termite Exterminating Co.  
6625 Delmar Boulevard  
St. Louis, Missouri

My dear Mr. Walker:

Answering your letter regarding the contract which you had with me to make some termite proofing repairs to the Grace Methodist Church, as far as I can recall, this work was done during the months of May and June, 1930, eight years ago and was only intended to be what is known in termite language as a spot treatment. In other words, the entire church property was not completely gone over, but just certain spots. During the time that I was on the House Committee of the church, there was no evidence that any of the places that were taken care of by you under your contract have shown any re-infestation of termites.

I understand that they did swarm at other places and I believe additional repairs had to be made by the new House Committee, but none of the work which was done by your company ever showed any signs of re-infestation and up to the day of writing this letter has proven entirely satisfactory.

I shall be glad to recommend you to anyone who may have similar work to be done.

Very truly yours,

MHRodemyer  
KK

YEAR 1930 - EIGHT YEARS AGO



WM. B. ITTNER, INC.

408 BOARD OF EDUCATION BUILDING

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VICE-PRESIDENT

May 20, 1938

Mr. James C. Walker,  
6625 Delmar Blvd.,  
St. Louis, Mo.

Dear Mr. Walker:

Regarding your inquiry as to the probable date when you did some termite repair work for this office on the Church of the Unity for Mr. William B. Ittner, Sr., we find on checking our office records that you were employed by Mr. William B. Ittner, Sr., to do some termite proofing repairs on this church building in the month of July, 1930, eight years ago which work included replacement of several window frames and other millwork, also the necessary chemical treatment required for the eradication of termites.

The work was performed to our complete satisfaction and I am very happy to report that up to the time of writing this letter, we have had no complaints regarding termite infestation and there has been no evidence of swarming that we know of. We are well pleased with the results obtained from the services. you rendered.

Yours very truly,

WM. B. ITTNER, Inc.,

RGA-D.

By

*R. G. Alexander*

YEAR 1930 - EIGHT YEARS AGO



BEN A. JOSTRAND  
President

FRANK BRUCKNER  
Vice-President

FRANK J. JOSTRAND  
Secretary-Treasurer

ST. LOUIS STAIR COMPANY

6114 Wagner Avenue  
ST. LOUIS, MO.

May 23, 1938

Mr. James C. Walker, President  
Acme Extermination Company  
6625 Delmar Blvd.  
St. Louis, Mo.

Dear Mr. Walker:

Answering your inquiry as to when we began doing business with you in connection with your termite extermination work, we wish to state that according to our records we began making millwork, repairs and replacements for you in April, 1928, and have continued to do business with you regularly since that time.

If at any time you should want exact dates and locations of jobs furnished, we shall be very glad to give you this information upon your request.

We also wish to state that to the best of our knowledge and belief you were about the first contractor actively engaged in termite exterminating work. It so happens that since then we have made repairs and replacements for other termite proofing companies, but we believe they commenced doing business at a later date.

Any further information you may desire will be gladly furnished.

Yours sincerely,

St. Louis Stair Co.

*Frank J. Jostrand*  
Frank J. Jostrand

FJJ:MR

YEAR 1928 - TEN YEARS AGO



**T**HE Termite Control Division of the Acme Contracting Company, thanks you for your time and attention. We again remind you of the fact that we were the oldest termite proofing concern in St. Louis. We make the further claim that we are the largest local operators. We do not make any claims nationally. We are a St. Louis owned and operated concern and we are giving reliable and dependable results at a price people can afford to pay.

It has never been our intention to get rich on any one job. We have never yet been able to salt away thousands of dollars made in the termite proofing business, but we are equipped with the latest and most up-to-date equipment and we have in our employ some of the most experienced mechanics to be obtained anywhere, men of reliability, responsibility, and integrity.

We shall appreciate a call. No job is too small for our careful consideration and none has ever come that was so big that it caused us to back down. The chemicals we use have stood up under the most rigid specifications and tests because they are the finest available.

Don't forget our name is the "ACME" Company, located at 6625 Delmar Blvd., St. Louis, Mo. Our telephone number is CAany 8703.

Bring Your Termite Troubles To

— **ACME** —

*We have the answer at a Price You Can  
Afford to Pay*

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